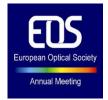
Exhibitor Contract

EOS Annual Meeting 2012; Aberdeen, Scotland (GB); 25-28 September 2012



To reserve your Exhibition package at EOSAM 2012, please fill in and sign this contract and return it by fax to <u>+49 511 277 2699</u>.

Complete this section as it should be published (on the event website and in the exhibition guide)

Company	
Dept	
Address	
Postal code, city	
Country	
Phone	
Fax	
E-mail	
Homepage	

Contact person (contact for questions regarding the Exhibition package, will not be published)

Company (if different from above)	
Dept. (if different from above)	
Title	
First name	
Address	
Postal code, city (if different from above)	
Country (if different from above	
Phone (if different from above)	
Fax (if different from above)	
E-mail	
VAT no.	

PLEASE NOTE: Bookings from companies and non-university research institutes registered in EU countries (except Germany) are exempted from VAT, if VAT no. is given.

Detailed listing for the event website and exhibition guide

After the signing of the contract, each exhibitor will be requested to submit a description for publication on the event website and in the exhibition guide. Instructions will be emailed to the contact person named above.

EXHIBITION Shell Scheme Package

- 3x2 sqm; including table & chair, 2 spotlights, 1 socket, carpeting, waste bin, name badge
- One technical pass for the scientific-technical programme
- One digital conference digest
- Company profile listed in the exhibitor guide* (print & online)
- Company profile, link to company website, up to five product descriptions, and press release postings on the exhibition website
- Company logo displayed online at the EOSAM 2012 website and in conference related publications
- Networking & socializing during the welcome reception, coffee breaks, and each poster session
- 10 % discount on all additional advertisements and sponsoring opportunities

1,250 € Early bird rate (by 31 July 2012) plus 19 % VAT if applicable
1,600 € Late rate (by 3 August 2012) plus 19 % VAT if applicable

EXHIBITION Table Top Display

- Table & chair, name badge
- Company profile listed in the exhibitor guide* (print & online)
- Company profile, link to company website, up to five product descriptions, and press release postings on the exhibition website
- Company logo displayed online at the EOSAM 2012 website and in conference related publications
- Networking & socializing during the welcome reception, coffee breaks, and each poster session
- 10 % discount on all additional advertisements and sponsoring opportunities

Instructions how to order additional furniture and equipment (optional) will be emailed to the contact person in Spring 2012.

Table-top will be

manned

unmanned

If manned, please enter first name, name and email address of the person here:

First name, name _____ E-mail _____

990 € Early bird rate (by 31 July 2012) plus 19 % VAT if applicable 1,250 € Late rate (by 3 August 2012) plus 19 % VAT if applicable

EXHIBITION Space

- Selected number of squaremeters, name badge
- Company profile listed in the exhibitor guide* (print & online)
- Company profile, link to company website, up to five product descriptions, and press release postings on the exhibition website
- Company logo displayed online at the EOSAM 2012 website and in conference related publications
- Networking & socializing during the welcome reception, coffee breaks, and each poster session
- 10 % discount on all additional advertisements and sponsoring opportunities

75€	/ sqm Early bird rate (by 30 June 2012) plus 19 % VAT if applicable
90€	/ sqm Late rate (by 3 August 2012) plus 19 % VAT if applicable

Instructions how to order a bespoke stand (optional) will be emailed to the contact person on demand.

PAYMENT INFORMATION

- A deposit of 50% non-refundable on the exhibition package (including VAT) must accompany contract.
- Payments are due in full on 3 August 2012. On 6 August 2012, a 25% late fee will be added to all unpaid balances.
- On 13 August 2012, defaults in payment will result in space cancellation.
- See Exhibition Policy regarding cancellations and space reduction.
- If you require an invoice before you pay, please contact EOS at <u>aberdeen@myeos.org</u>.

I have read and accept the General Terms and Conditions of the EOS - Events & Services GmbH at: <u>www.myeos.org/aboutus/terms and conditions</u>

PAYMENT OPTIONS

1) CREDIT CARD PAYMENT

Payment shall be made in € by credit card. If bank transfer is preferred see details below.

Charge to my: American Express	Mastercard ¹		VISA ¹	Eurocard ¹	
Card No.:					
Expiry Date:					
Verification No.:					
[· Mastercard , Visa , Eurocard : The final 3-digit number located on the back of your credit card.] [· American Express : The four small numbers printed on the front of your card, above the last few embossed numbers.]					
Name of credit card holder:					
Signature:					
Date:					
2) PAYMENT BY	BANK TRANSFER				
I wish to pay by bank transfer, please send me the invoice and banking details.					

Please note: For payment via bank transfer we charge 15.00 € handling fee.

AGREEMENT

The signee, authorised to sign this agreement on behalf of his/her company, hereby authorises EOS -Events & Services GmbH to reserve the above chosen exhibition package during EOS Annual Meeting 2012; Aberdeen, Scotland (GB); 25-27 September 2012. The undersigned acknowledges receipt of and agrees to make payment at the rates listed and to abide by the Policies attached to this Exhibitor Contract.

Date:	Signature:
Print Full Legal Name:	

Policy Information

Exhibition Policies

1) LIABILITY: Upon approval of this contract by an authorized exhibitor representative, it is expressly understood that the exhibitor has read and agrees to abide by the EOS liability policies outlined below. The EOS - Events & Services GmbH., hereinafter referred to as EOS, and all organisations and individuals who are employed by or associated with it, in connection with this exhibition, will not assume responsibility and shall be held harmless by all exhibitors for damage or loss resulting from fire, theft, terrorism or threat of terrorism, or any other cause whatsoever, including accident or injury to exhibitors, their employees and agents, the public, or others. The exhibitor agrees to pay promptly for any and all damages to the exhibition building or its equipment incurred through carelessness, or otherwise, of exhibitor or its employees or agents.

2) PAYMENT SCHEDULE:

• A 50% deposit of the total contracted amount (including VAT) must accompany contract. Contracts submitted after 3 August 2012 require 100% payment.

• All contracted charges must be paid in full by 3 August 2012. On 6 August 2012, a 25% late fee will be added to all unpaid balances

• On 13 August 2012, the exhibitor is obligated to pay 100% of the contracted amount. Defaults in payment will result in cancellation of this contract (subject to the cancellation fee schedule).

No space will be reserved or assigned unless appropriate payment and signed contract are received at EOS - Events & Services GmbH Office at Garbsener Landstr. 10, 30419 Hannover, Germany. Account delinquency will result in exhibitor's inability to exhibit at contracted exhibition as well as book space in future exhibitions. For accounts with more than one unpaid invoice, all cash received will be paid to oldest invoice first.

3) VAT: According to article 53 of the VAT Directive, the conference, the accompanying exhibition and all services supplied, are taxed in the EUcountry Germany (place of supply of services). EOS therefore is VAT-registered in Germany (VAT no: DE 273064165). VAT is paid to the German tax authorities.

The services/supplies are subject to the reserve charge procedure according to article 44, 194 and 196 of the VAT Directive. The VAT liability rests with the service recipient.

4) CORPORATE MEMBERSHIP: Corporate membership pricing is valid only if the membership is in good standing and dues are fully paid prior to submission of exhibition contract and membership remains in good standing through the duration of the contracted exhibition. If the membership expires prior to or dues are not fully paid at the time of the contracted exhibition, the exhibitor pricing reverts to the nonmember rates and the contracted exhibitor will be liable for the balance due EOS. Payment made by credit card will be automatically adjusted.

5) CANCELLATION/SPACE REDUCTION: Any cancellation, space reductions, or requests for changes of this contract must be made in writing to EOS, subject to the following fees:

• On or before 29 February 2012 – Eligible for full refund

• Between 29 February 2012 - 3 August 2012 – Deposit forfeited; excess of deposit paid will be refunded in full.

• After 3 August 2012 – No refund.

In the event of cancellation or reduction of contracted space, and subject to the above schedule, EOS shall retain the right to: resell cancelled space without rebate or allowance to the exhibitor, cancel requested affiliate space.

6) SPACE ASSIGNMENT AND PAYMENT: EOS reserves the right to determine final placement of the exhibitor. A space may be revoked or changed by EOS if payment is not in accordance with the payment schedule. EOS retains the exclusive right to revise the exhibition floor plan and/or move assigned exhibitors as necessary. EOS is not obligated to reimburse the exhibiting company for any costs stemming from relocation.

7) TRANSPORTATION/SETUP: All transportation costs, and any other costs related to exhibit setup not explicitly offered above by EOS, are to be paid by the exhibitor.

8) FORCE MAJEURE: In the event that the premises in which the exhibition is or is to be conducted shall become, in the sole discretion of EOS, unfit for occupancy, or in the event the holding of the exhibition or the performance of EOS under the exhibitor contract (of which these rules and regulations are a part) are substantially or materially interfered with by virtue of any cause or causes not reasonably within the control of EOS, soid Contract and/or the Exhibition (or any part thereof) may be terminated by EOS. EOS shall not be responsible for delays, damage, loss, increased costs, or other unfavourable conditions arising by virtue of cause or causes not reasonably within the control of EOS terminates said contract and/or the exhibition (or any part thereof) as a foresaid, then EOS shall not be liable to the exhibitor other than for a prorated refund of such exhibitor's space price payment determined on the basis of the number of exhibition: fire, casualty, flood, epidemic, earthquake or inclement weather; explosion or accident; blockade or embargo; governmental restraints; restraints or orders of civil defence or military authorities; terrorism or threat of terrorism, act of public enemy, riot, or civil disturbance; strike, lockout, boycott, or other labour disturbance; inability to secure sufficient labour, technical, or other personnel; failure, impairment, or lack of adequate transportation facilities; inability to obtain, or condemnation, requisition, or commandeering of necessary supplies or equipment; local, state, or Federal law, ordinances, rule, order decree, or regulation, whether legislative, executive, or judicial, and whether constitutional or unconstitutional; or Acts of God.

9) INSURANCE: Exhibitor shall, at its own expense, secure and maintain through the term of this contract, including move-in and move-out days, the insurance listed below. All such insurance shall be primary of any other valid and collectible insurance of exhibitor and shall be written on per occurrence basis. Claims made policies are not acceptable and do not constitute compliance with exhibitor's obligations under this paragraph. Required Coverages: (A) Comprehensive General Liability Insurance with limits not less than an equivalent of $\in 1,000,000$ each occurrence, an equivalent of $\in 2,000,000$ aggregate, combined single limit for bodily injury, contractual, and operation of mobile equipment, products and alcohol liability (if applicable); (B) Worker's Compensation insurance.

Exhibitor shall name EOS as an additional insured on its general commercial liability insurance and provide EOS with evidence thereof in the form of a certificate of insurance from their carrier, 30 days prior to show dates. Exhibitor acknowledges that EOS has no obligations to maintain insurance on exhibitor's behalf.

10) SECURITY: EOS is not responsible for loss or damage to exhibitor's property. Exhibitors are advised to insure against these risks.

11) LOSSES: EOS is not responsible for damage to exhibitor's property or lost shipments either coming in or going out, nor for moving costs. Damage to inadequately packed property is exhibitor's own responsibility. If exhibit materials, fixtures or equipment fails to arrive, exhibitor is nevertheless responsible for the exhibit space reserved as per this contract. Exhibitors are advised to insure against these risks.

12) SELLING ON THE SHOW FLOOR: The technical exhibition is limited to organisations with products or services related to the industry served by the event. Direct sales and/or delivery of non-related, retail or consumer products are prohibited without prior written approval from show management.

13) FOOD AND ALCOHOL: Food and alcohol must be supplied and served by facility catering services only. Exhibitors must obtain written permission from EOS exhibition management along with a signed service agreement from the facility.

14) MUSIC LICENSING: No copyrighted music may be played in the exhibition area in any fashion (including but not limited to: background music on video or audio tape presentations) without appropriate documented permissions and/or licensing. The exhibitor is solely responsible for obtaining such permissions and/or licenses for music originating in the exhibitor's booth/display area. The exhibitor is also responsible for any fines, court fees, and all other costs that may arise from failure to comply with these requirements.

15) RULES OF PROFESSIONAL CONDUCT: Anyone indicating disorderly, threatening, or unprofessional conduct may be removed from the premises by exhibition management.